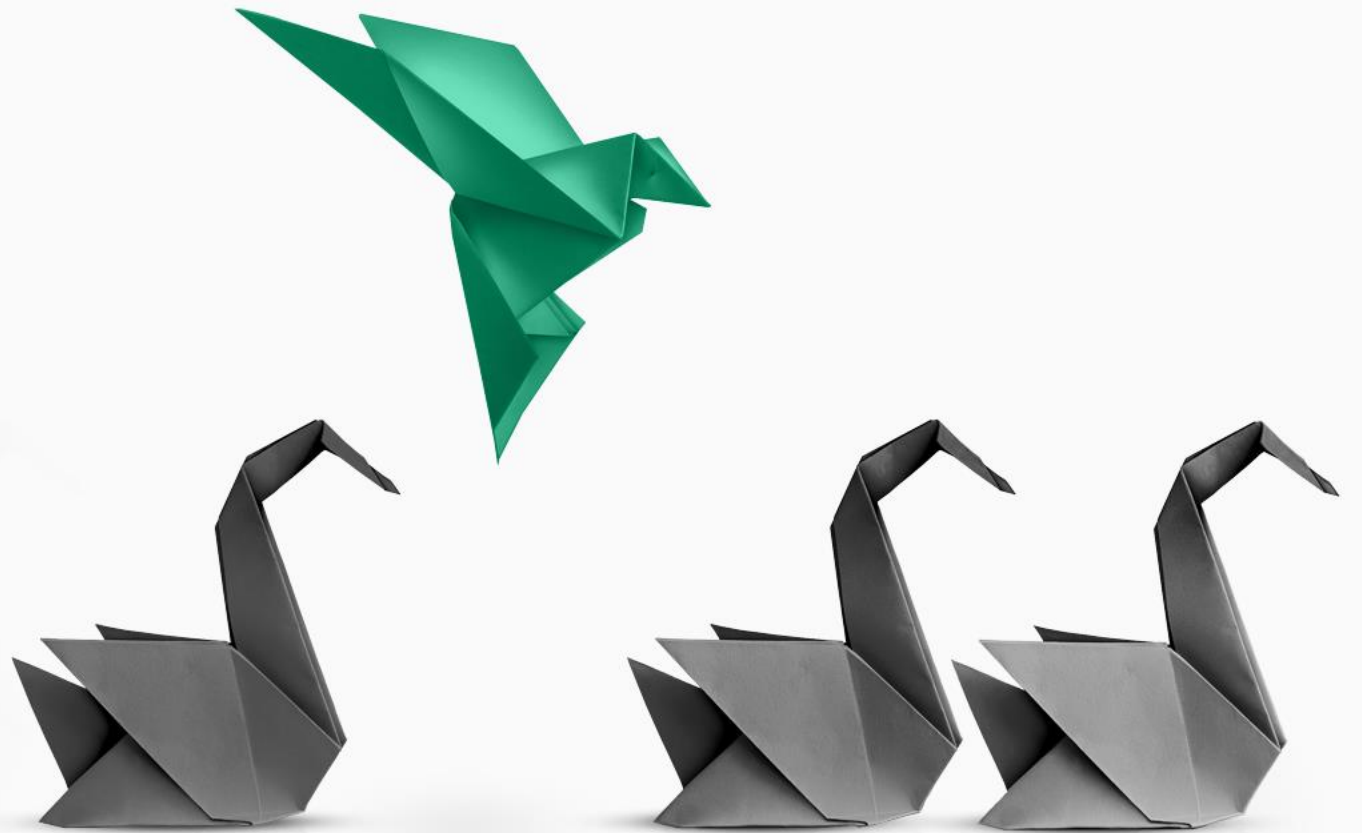


Votre démarche SASE Votre approche!



The Game Changer



WHY CATO?

Employees



50,000

Communications

Sites



1,262

Retail

Countries



36

Healthcare

Bandwidth



44 Gbps

Consumer Goods

Remote Users



24,000

Automotive



45,000

Transportation



630

Healthcare



35

Chemicals



31 Gbps

Manufacturing



9,800

Financial Services



40,000

Food & Beverage



586

Services



35

Manufacturing



25 Gbps

Hospitality



8,000

Manufacturing

Things We Keep Hearing From IT Leaders We Meet

Network Costs

“MPLS is so expensive and doesn’t provide the network we really need”

High Complexity

“My network security is a mess. Just too many boxes and models”

Bad Performance

“My remote users keep complaining about VoIP quality and laggy applications”

Remote/WFH Pain

“My users keep complaining that working from remote is a nightmare”

Cloud Migration Risks

“I need to kick-start cloud migration, but it looks so complex to connect and secure”

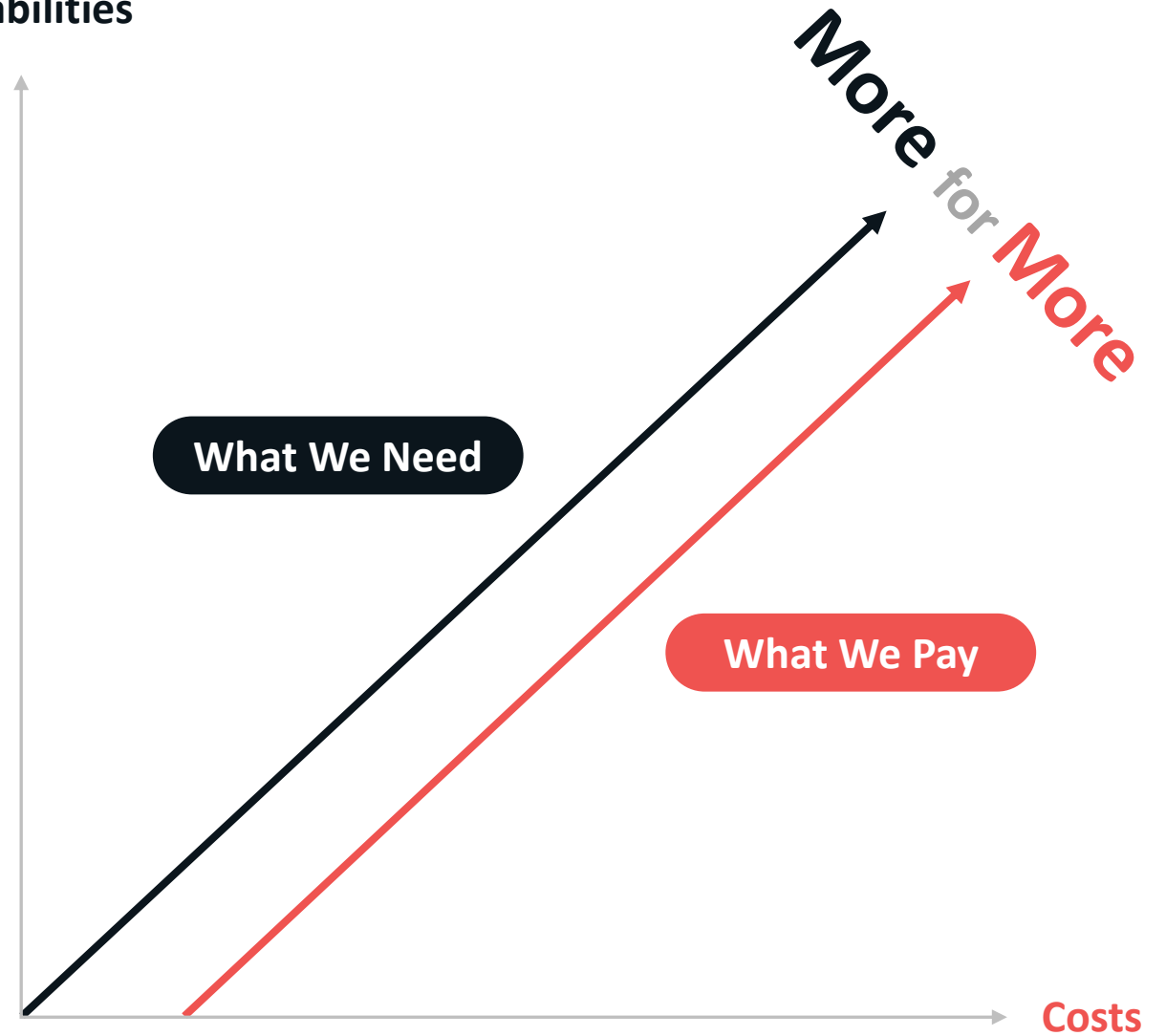
Poor Visibility

“I have no idea what’s going on in my network. There’s so much in the shadow”

“Can our infrastructure support the business?”



Capabilities

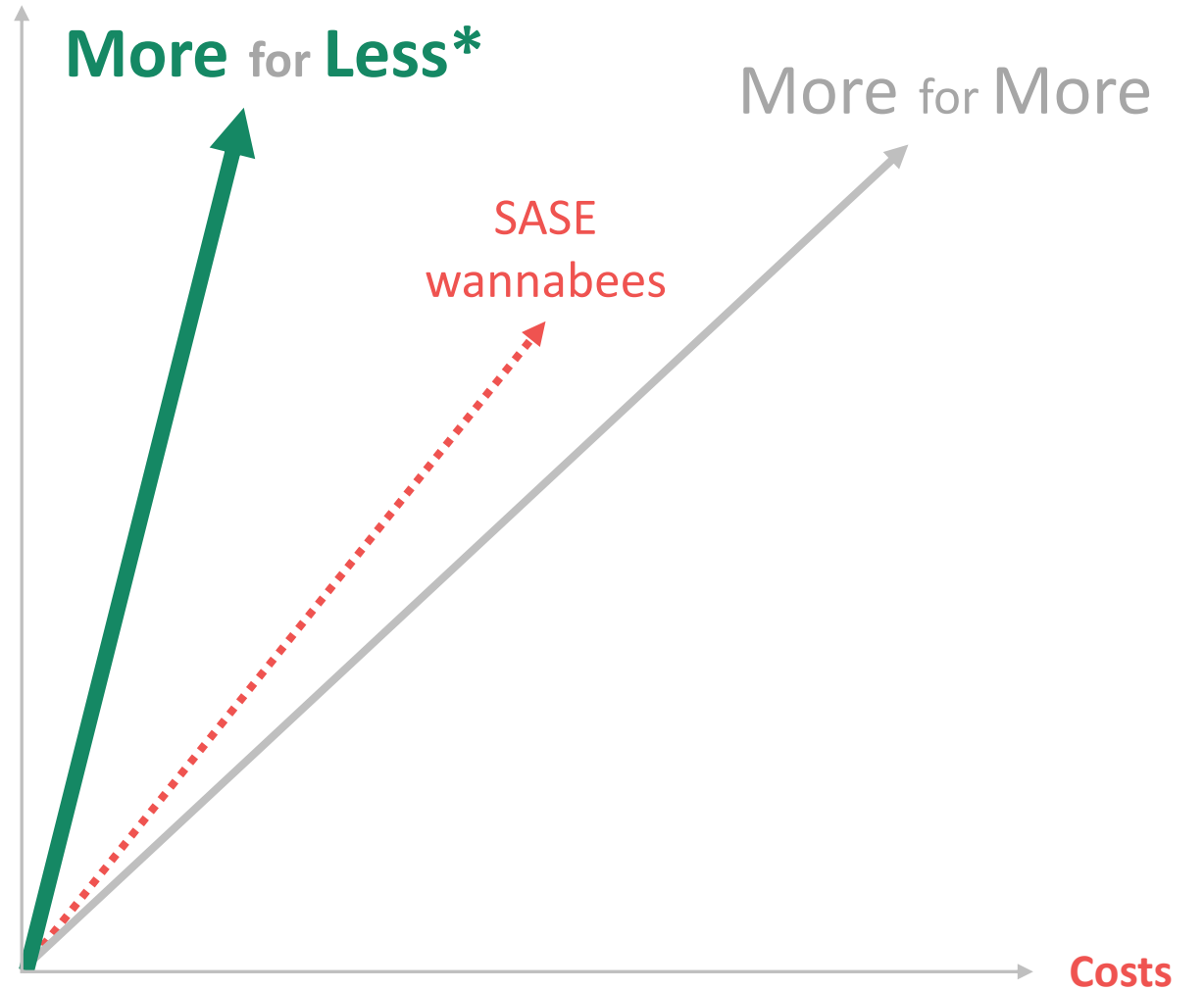


Cato Changed Everything.

And the competition knows that.



Capabilities



*Time, Resources, Skills, Budget, Risk

Company Facts



Shlomo Kramer, CEO
(Check Point, Imperva)



\$773M

\$3B Valuation



1100+

Employees



90+

PoPs / Locations



2,850+

Customers



40,000+

Branches and clouds



1,000,000+

Remote ZTNA Users



180+

Countries



246%

ROI & Payback <6 months according to FORRESTER

Global Market Leadership Recognitions

“First Mover” Advantage in the Single-Vendor SASE Market

Gartner

Leader in the **Single-Vendor SASE MQ** report

- “ Provides a **single, straightforward** UI that is delivered via a **unified platform**”
- “ An early **pioneer** that helped **drive the market**, and its planned **innovations** are likely to continue to **shape the market**”
- “ Delivers **above-average customer experience** compared to other vendors”

FORRESTER

Leader in the **ZTE (SASE) Wave** Report

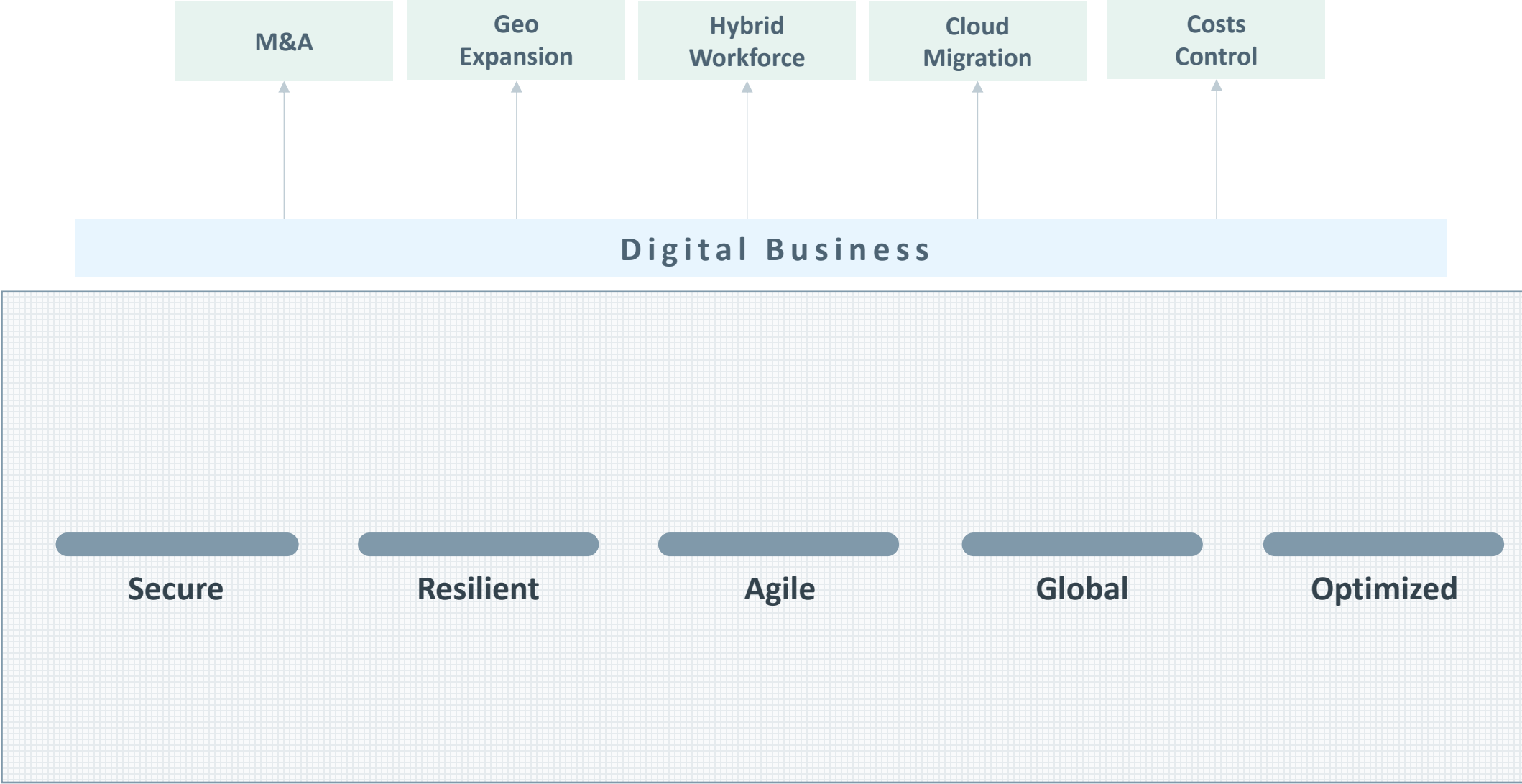
- “ Cato Networks is the **poster child** for ZTE and SASE”
- “ Cato has a **strong strategy** paired with a **truly unified** networking and security solution”

F R O S T & S U L L I V A N

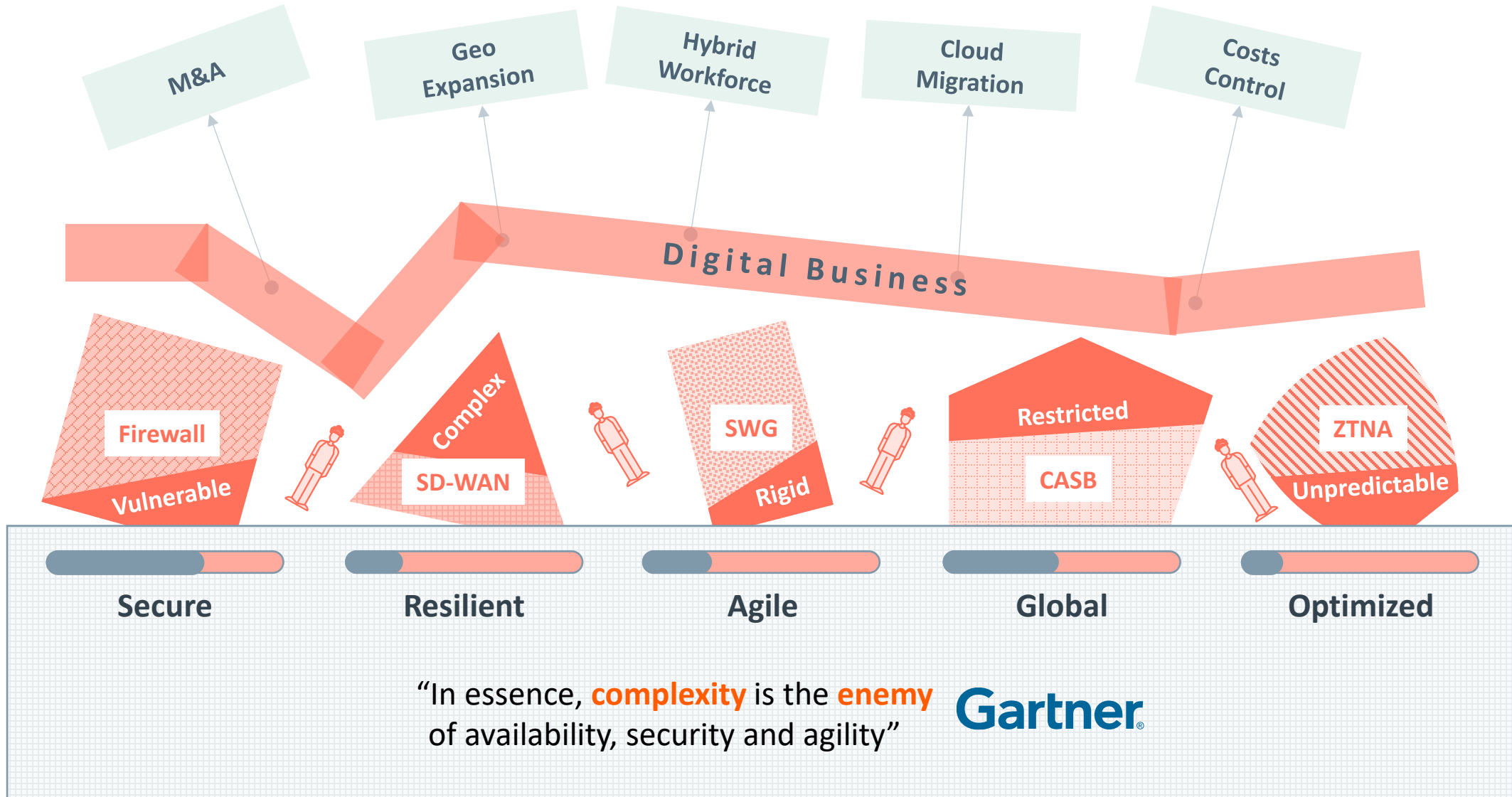
GIGAOM



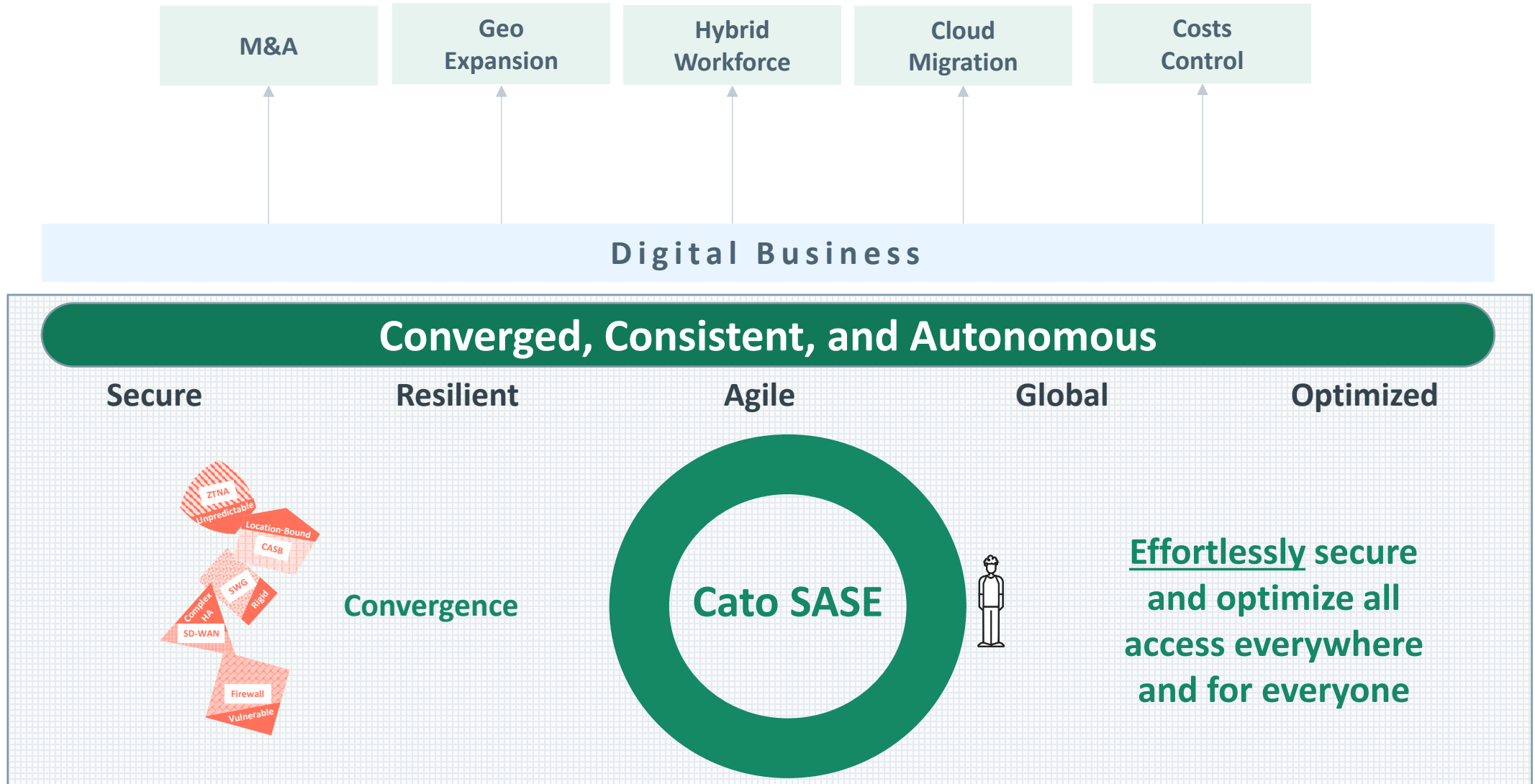
IT Must Drive the Digital Business



The WRONG IT “Platform” Slows Down the Business



Cato: The SASE Platform that Enables IT to Drive the Digital Business



Enterprise Networking and Security Platform

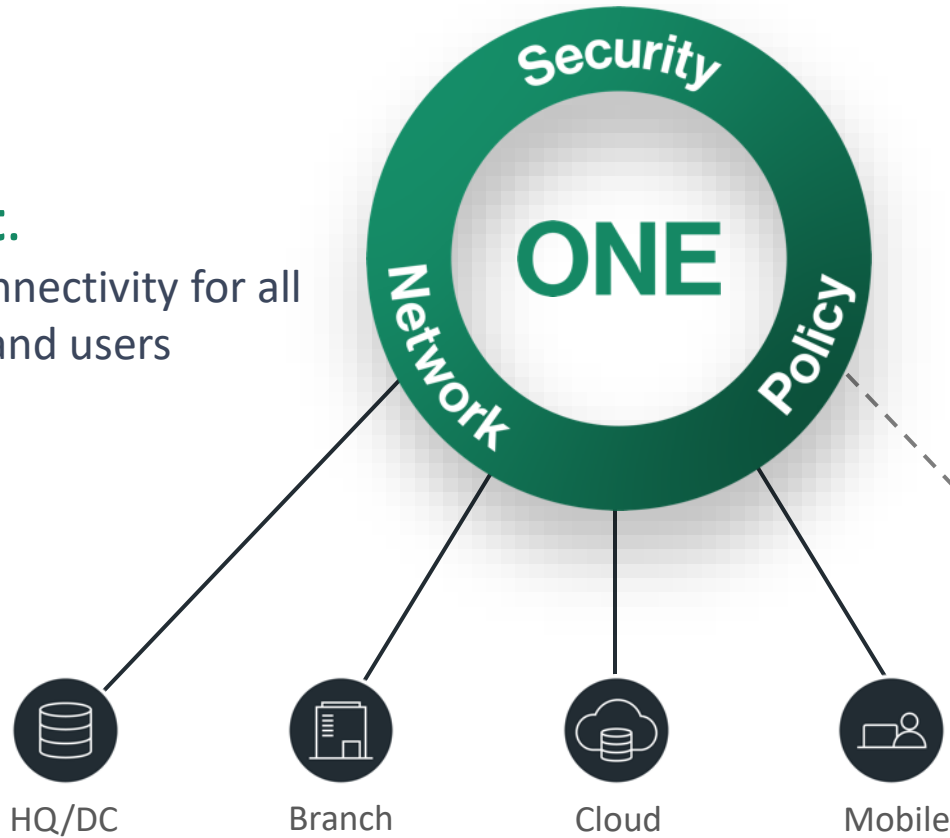
Cato Keeps it Simple

Secure.

Protect all traffic with built-in security as a service

Connect.

End-to-end optimized connectivity for all locations, clouds, and users



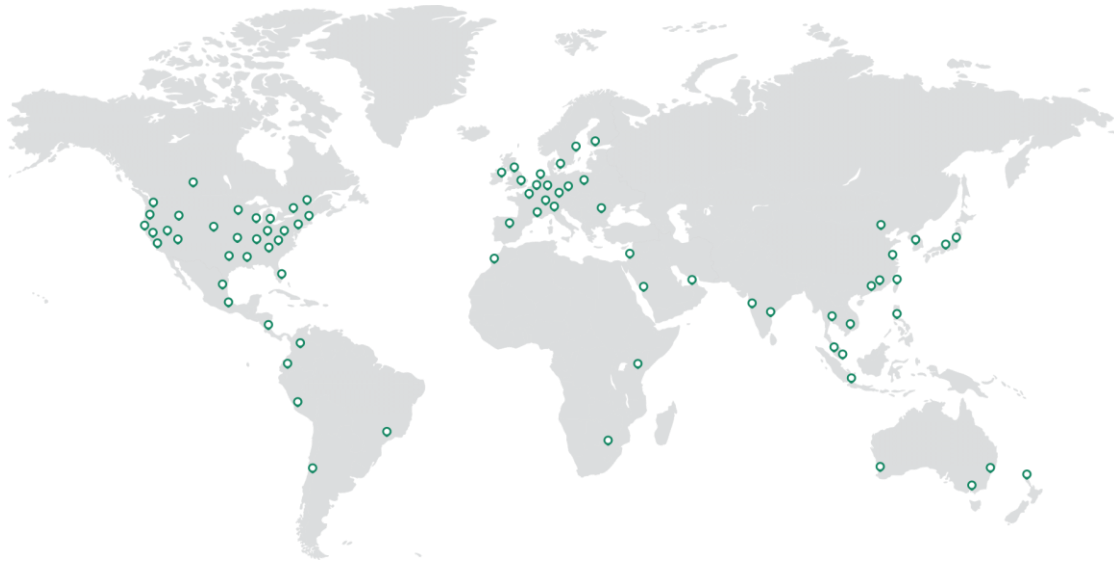
Run.

Flexible management including self-service, co-managed, or a fully managed service



Cato SASE Cloud

Global Private Backbone, 90+ Locations



North America

Ashburn, VA
Atlanta, GA
Austin, TX
Boston, MA
Charlotte, NC
Chicago, IL
Cincinnati, OH
Columbus, OH
Dallas, TX
Denver, CO
Detroit, MI
Houston, TX
Las Vegas, NV
Los Angeles, CA
Miami, FL
Minneapolis, MN
New York, NY
Phoenix, AZ
Portland, OR
Salt Lake City, UT
San Jose, CA
Santa Clara, CA
Seattle, WA
Canada, Calgary
Canada, Montreal
Canada, Toronto
Canada, Vancouver

Latin America

Brazil, Sao Paulo
Chile, Santiago
Colombia, Bogota
Costa Rica, San Jose
Ecuador, Quito
Mexico, Mexico City
Mexico, Monterrey
Peru, Lima

Europe

Belgium, Brussels
Czech Republic, Prague
Denmark, Copenhagen
Finland, Helsinki
France, Marseille
France, Paris
Germany, Frankfurt
Germany, Munich
Ireland, Dublin
Italy, Milan
Poland, Warsaw
Romania, Bucharest
Spain, Madrid
Sweden, Stockholm
Switzerland, Zurich
The Netherlands, Amsterdam
United Kingdom, London
United Kingdom, Manchester

Middle East & Africa

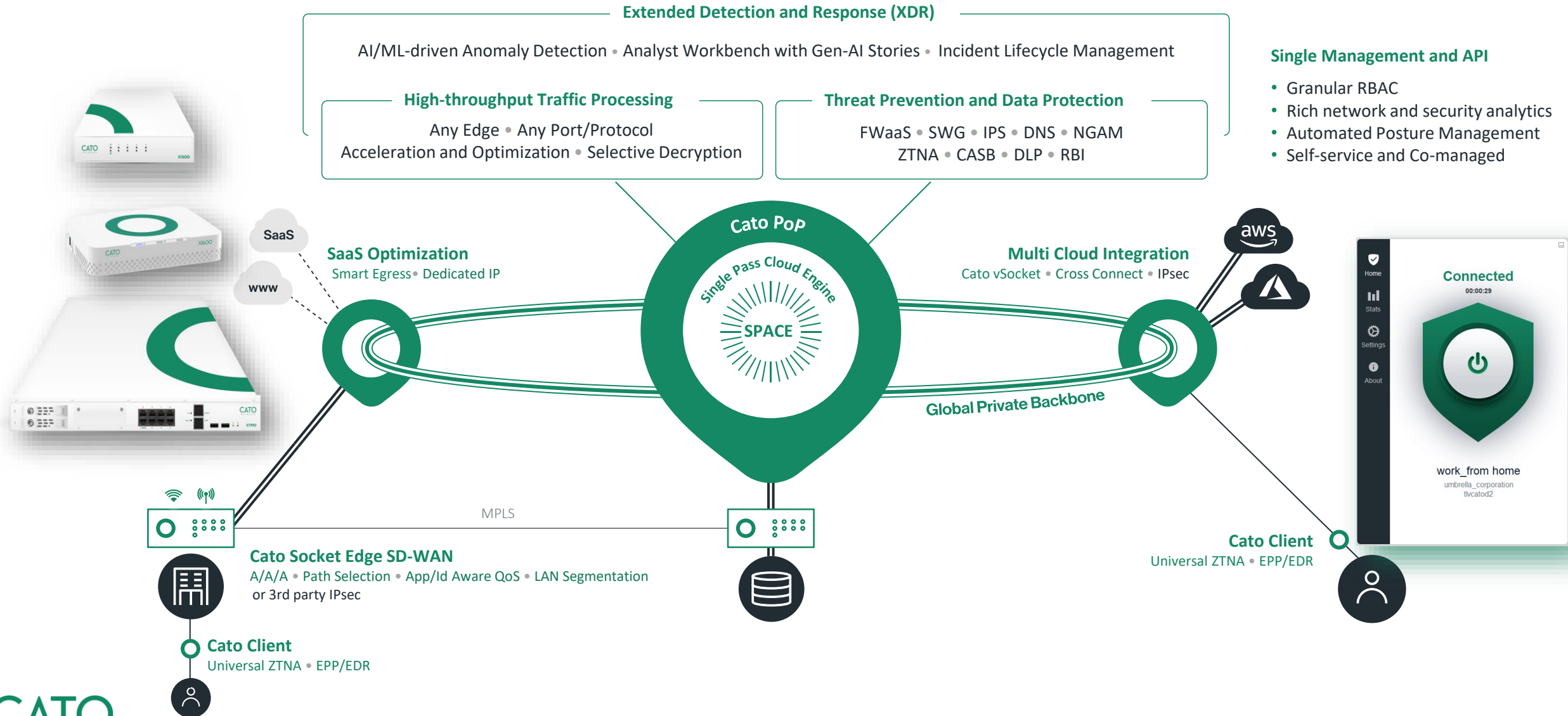
Israel, Tel Aviv
Kenya, Nairobi
Morocco, Casablanca
Saudi Arabia, Jeddah
South Africa, Johannesburg
United Arab Emirates, Dubai

Asia

Australia, Melbourne
Australia, Perth
Australia, Sydney
China, Beijing
China, Shanghai
China, Shenzhen
Hong Kong
India, Chennai
India, Mumbai
Indonesia, Jakarta
Japan, Osaka
Japan, Tokyo
Malaysia, Kuala Lumpur
New Zealand, Auckland
Philippines, Manila
Republic of Korea, Seoul
Singapore
Taiwan, Taipei
Thailand, Bangkok
Vietnam, Ho Chi Minh City

Cato SASE Cloud Platform: The World's First SASE platform

SSE 360 and SD-WAN Converged



Key Takeaways → Use cases at global scale

Cost reduction

- Connectivity & Security
- Opex/ Capex



- Overall Connectivity & Security cost reduction, according to Forrester ROI by 246% over 6 months
- NW services simpler and faster deployed at much better cost

Supporting Business (Growth)

- Improved User Experience
- Agility and Flexibility
- Improved Availability



- Cloud Migration of Core WL's and M365 to enable DC's decommissioning and launch of Critical Apps (SFDC, M365)
- Optimised global connectivity --> Respect for local regulations (governance and compliance) **China typically**

Risk Mitigation

- Consistent Security
- Network & Security Visibility
- AI & ML for real-time Security



- Hybrid-Cloud / Multicloud within your Azure & AWS Clouds
- **Mobile/Remote Users with better control and Security Policy enforcement wherever they are (Compliance & Governance).**
- Secure access to SaaS applications--->NW with a consistent security policy

Cato A-La-Carte Managed Services

Intelligent Last Mile Management*



Proactive Monitoring of
Last Mile ISPs

Managed XDR



Detection, investigation and
remediation of threats by Cato SOC

Hands-free Management



Cato service adjustments
by Cato NOC

Rapid Site Deployment



Remote site setup and
configuration

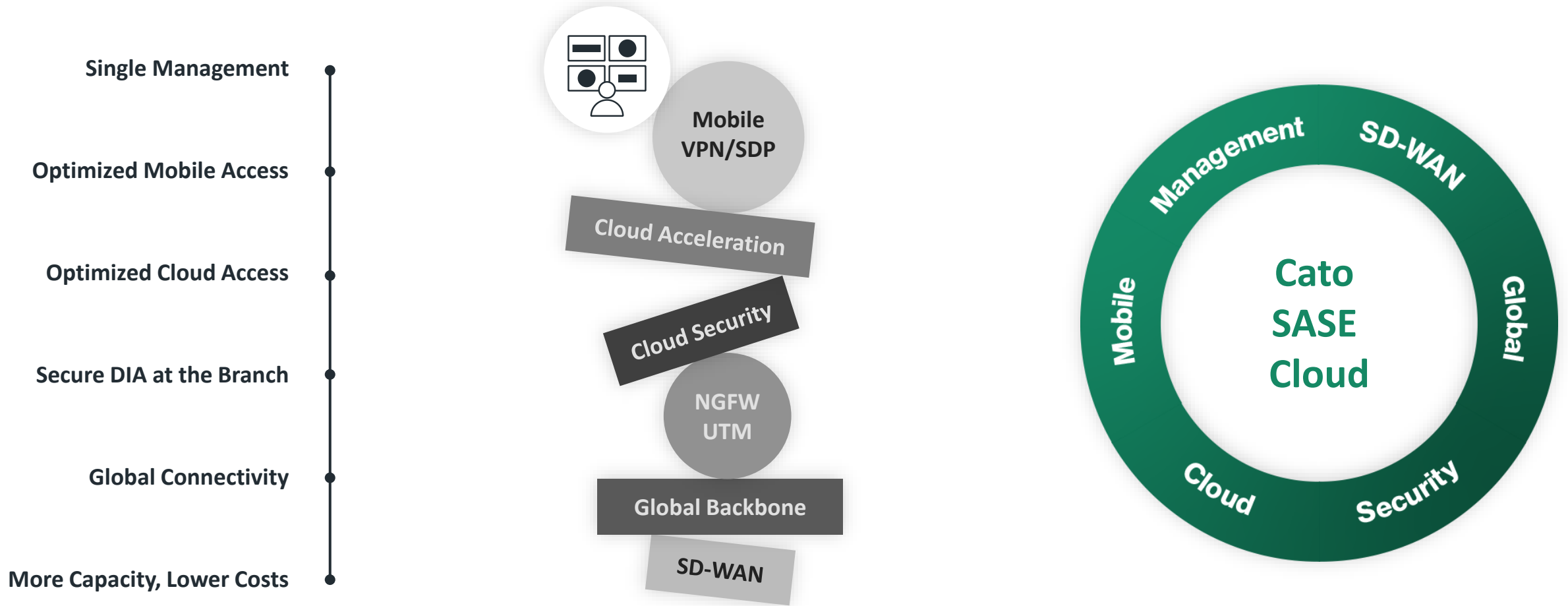
Designated Support Engineer



Dedicated, Tier 3 support
engineer

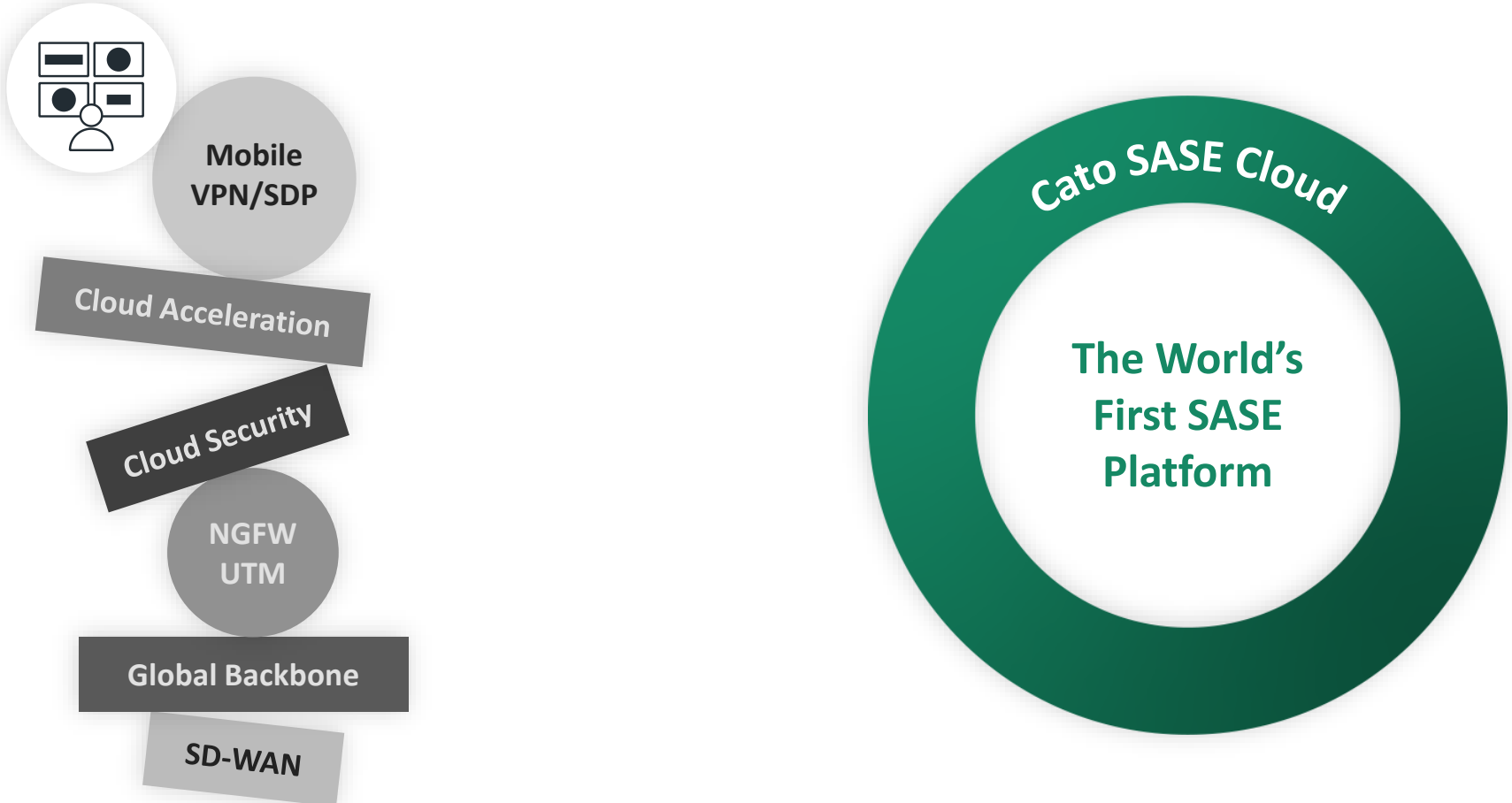
SASE: Future Proof Network Transformation Journey

Just flip a switch.



The Way Forward

Look beyond the point **problem** of today to the new **opportunities** of tomorrow



Cato SASE. Ready for Whatever's Next

MERCI DE VOTRE ATTENTION !

Sondage de satisfaction
Merci de votre feedback



Scannez-moi



Cato SASE. Ready for Whatever's Next.

THANK YOU



